

Question Paper Preview

Notations :

- 1.Options shown in green color and with ✓ icon are correct.
- 2.Options shown in red color and with ✗ icon are incorrect.

Question Paper Name :	MANAGEMENT 10th Sep 2024 Shift 1
Subject Name :	MANAGEMENT
Creation Date :	2024-09-10 14:14:17
Duration :	180
Total Marks :	300
Display Marks:	Yes
Change Font Color :	No
Change Background Color :	No
Change Theme :	No
Help Button :	No
Show Reports :	No
Show Progress Bar :	No

Group 1

Group Number :	1
Group Id :	26544895
Group Maximum Duration :	0
Group Minimum Duration :	180
Show Attended Group? :	No
Edit Attended Group? :	No
Break time :	0
Group Marks :	300

Paper I

Section Id :	265448189
Section Number :	1
Section type :	Online
Mandatory or Optional :	Mandatory
Number of Questions :	42
Number of Questions to be attempted :	42
Section Marks :	100

Maximum Instruction Time : 0
Sub-Section Number : 1
Sub-Section Id : 265448584
Question Shuffling Allowed : Yes

Question Number : 1 Question Id : 26544814308 Question Type : MCQ Option Shuffling : No
Display Question Number : Yes

Correct Marks : 2 Wrong Marks : 0

The level of teaching that emphasizes memorizing facts and definitions is the:
విషయాలను, నిర్వచనాలను కంఠస్థము చేయుటను నొక్కి చెప్పు బోధనా స్థాయి:

Options :

1. ✘ Reflective level
ప్రతిబింబించు స్థాయి

2. ✘ Understanding level
అవగాహనా స్థాయి

3. ✔ Memory level
జ్ఞాపక స్థాయి

4. ✘ Application level
అనువర్తింపు స్థాయి

Question Number : 2 Question Id : 26544814309 Question Type : MCQ Option Shuffling : No
Display Question Number : Yes

Correct Marks : 2 Wrong Marks : 0

Adolescent learners, compared to adult learners, typically place a greater emphasis on:

వయోజన అభ్యాసకులతో పోలిస్తే, కౌమారదశ అభ్యాసకులు సాధారణంగా దీనిపై ఎక్కువ దృష్టిపెడతారు:

Options :

1. ✘ Self-directed learning and goal setting
స్వీయ నిర్దేశ అభ్యాసం, లక్ష్య నిర్ణయం

2. ✔ Peer approval and social acceptance
తోటి వారి ఆమోదము, సామాజిక సమ్మతి

3. ✖ Abstract thinking and complex problem-solving
అమూర్త ఆలోచన, క్లిష్ట సమస్య పరిష్కారము

4. ✖ Prior Knowledge and experience
పూర్వ జ్ఞానము మరియు అనుభవము

Question Number : 3 Question Id : 26544814310 Question Type : MCQ Option Shuffling : No
Display Question Number : Yes

Correct Marks : 2 Wrong Marks : 0

Which of the following factors relating to the teacher can significantly impact the learning environment?

అధ్యాపకునికి సంబంధించిన ఈ క్రింది అంశాలలో ఏ అంశము అభ్యాస పర్యావరణాన్ని గణనీయంగా ప్రభావం చేయగలదు?

Options :

1. ✖ Teacher's preferred mode of transportation
అధ్యాపకుడు ప్రాధాన్యత ఇచ్చే రవాణా పద్ధతి

2. ✔ Teacher's passion for the subject matter
అధ్యాపకునికి విషయంపై ఉన్న అభిరుచి

3. ✖ Teacher's ability to travel long distances
అధ్యాపకునికి చాలా దూరం ప్రయాణం చేయగల సమర్థత

4. ✖ Teacher's knowledge of current events
వర్తమాన వ్యవహారాలపై అధ్యాపకుని పరిజ్ఞానము

Question Number : 4 Question Id : 26544814311 Question Type : MCQ Option Shuffling : No
Display Question Number : Yes

Correct Marks : 2 Wrong Marks : 0

A teaching method where the instructor delivers information through lectures and demonstrations is considered:

బోధకుడు ఉపన్యాసాలు, ప్రదర్శనలు ద్వారా సమాచారము బట్వాడా చేసే బోధనా పద్ధతిని ఇలా అంటారు:

Options :

1. ✘ Learner-centered
అభ్యాసక కేంద్రీకృత
2. ✘ Collaborative learning
సహాయక అభ్యాసము
3. ✔ Teacher-centered
ఉపాధ్యాయ కేంద్రీకృత
4. ✘ Project-based learning
ప్రాజెక్టు ఆధారిత అభ్యాసము

Question Number : 5 Question Id : 26544814312 Question Type : MCQ Option Shuffling : No Display Question Number : Yes

Correct Marks : 2 Wrong Marks : 0

Traditional teaching support systems often rely heavily on:

సంప్రదాయక బోధనా మద్దతు పద్ధతులు తరచుగా వీనిపై ఎక్కువగా ఆధారపడతాయి:

Options :

1. ✘ Interactive online platforms and simulations
పరస్పర చర్య ఆన్‌లైన్ వేదికలు మరియు అనుకరణాలు
2. ✔ Blackboards, textbooks, and physical models
నల్లబల్లలు, పాఠ్యాంశపుస్తకాలు, భౌతిక నమూనాలు
3. ✘ Virtual reality tools and augmented reality experiences
వర్చువల్ రియాల్టీ పరికరాలు, వృద్ధి చెందిన రియాల్టీ అనుభవాలు
4. ✘ Collaborative online learning environments
సహాయక ఆన్‌లైన్ అభ్యాసక పర్యావరణాలు

Question Number : 6 Question Id : 26544814313 Question Type : MCQ Option Shuffling : No Display Question Number : Yes

Correct Marks : 2 Wrong Marks : 0

'Systematic investigation to establish facts and knowledge' is the definition of:
'నిజాలు, జ్ఞానము ఏర్పాటుకు క్రమబద్ధమైన శోధన' ఈ దిగువ దానికి నిర్వచనం

Options :

1. ✘ Learning
అభ్యాసము
2. ✘ Problem-solving
సమస్య పరిష్కారము
3. ✔ Research
పరిశోధన
4. ✘ Evaluation
మూల్యాంకనము

Question Number : 7 Question Id : 26544814314 Question Type : MCQ Option Shuffling : No Display Question Number : Yes

Correct Marks : 2 Wrong Marks : 0

When studying the lived experiences of a specific community, a researcher might employ a:

ఒక ప్రత్యేక సమాజం చూసిన నిజమైన అనుభవాలను అధ్యయనం చేయుటకు పరిశోధకుడు ఉపయోగించగలిగినది:

Options :

1. ✘ Positivist approach with standardized surveys
ప్రామాణికరణబడిన సర్వేలతో పాజిటివిస్ట్ దృక్పథము
2. ✔ Post-positivist approach through in-depth interviews
వివరణాత్మకమైన ఇంటర్వ్యూల ద్వారా పోస్ట్ పాజిటివిస్ట్ దృక్పథము
3. ✘

Both approaches equally
రెండు దృక్పథాలు సమానంగా

Both of the approaches are not employed.

రెండు దృక్పథాలను ఉపయోగించరు

4. ✘

Question Number : 8 Question Id : 26544814315 Question Type : MCQ Option Shuffling : No Display Question Number : Yes

Correct Marks : 2 Wrong Marks : 0

In an experiment, the independent variable is the one that is:

ఒక ప్రయోగములో స్వతంత్ర చలాంశము ఏదనగా:

Options :

Measured or observed

1. ✘ కొలవగలిగేది, పరిశీలన చేయకలిగేది.

Manipulated by the researcher

2. ✔ పరిశోధకుడు తారుమారు చేయగలిగినది

Held constant for control

3. ✘ నియంత్రణకై నిలకడగా ఉండేవి

Not directly relevant to the study

4. ✘ అధ్యయనానికి ప్రత్యక్షంగా సంబంధించినది కాదు

Question Number : 9 Question Id : 26544814316 Question Type : MCQ Option Shuffling : No Display Question Number : Yes

Correct Marks : 2 Wrong Marks : 0

Sharing your research findings with a wider audience through presentations or publications falls under the step of:

పరిశోధనా ఫలితాలను విస్తృత ప్రేక్షకులలో, నివేదికల ద్వారా ప్రచురణల ద్వారా పంచుకొను దశ:

Options :

Formulating the research hypothesis

1. ✘ పరిశోధనా పరికల్పనను తయారుచేయుట

Interpreting the results

2. ✘ ఫలితాలను అన్వయించుట

Writing the research report

3. ✘ పరిశోధనా రిపోర్టును వ్రాయుట

Disseminating research findings

4. ✔ పరిశోధనా ఫలితాలను వ్యాప్తి చేయుట

Question Number : 10 Question Id : 26544814317 Question Type : MCQ Option Shuffling : No Display Question Number : Yes

Correct Marks : 2 Wrong Marks : 0

Reference management software can help with:

రిఫరెన్సు నిర్వహణ నిర్వహణా సాఫ్ట్‌వేర్ దీనికి సహాయపడును:

Options :

Generating random citations without checking sources

1. ✘ వనరులను తనికీ చేయకుండా యాదృచ్ఛిక అను లేఖనాలు ఉత్పత్తి చేయుట

Organizing and formatting your references in a specific style

2. ✔ ఒక ప్రత్యేకశైలిలో రిఫరెన్సులను వ్యవస్థీకరణ, ఫార్మాటింగు చేయుట

Automatically paraphrasing sources to avoid plagiarism

గ్రంథచౌర్యము నివారించుటకు స్వయంగా అధార సమాచారాన్ని పెరాగ్రాఫ్‌లలో సంక్షిప్తకరించుట

3. ✘

Finding sources for your research

4. ✘ పరిశోధనకు వనరులను వెతుకుట

Sub-Section Number :

2

Sub-Section Id :

265448585

Question Shuffling Allowed :

No

Question Id : 26544814318 Question Type : COMPREHENSION Sub Question Shuffling Allowed : No Group Comprehension Questions : No Question Pattern Type : NonMatrix

Question Numbers : (11 to 15)

Question Label : Comprehension

Note : Answer the questions 11-15 by reading the following passage:

గమనిక: క్రింద ఇవ్వబడిన సమాచారం ఆధారంగా 11-15 ప్రశ్నలకు సమాధానాలు వ్రాయండి.

In the smaller cities the presence of this significant landmark is almost invariable. There is ever the lone and lorn tower, belfry, or spire painted in dark sad colours, seen from afar off, rising from the decayed little town below; often of some antique, original shape that pleases, and yet with a gloomy misanthropical air, as of total abandonment. They are rusted and abraded. From their ancient jaws we hear the husky, jangling chimes, musical and melancholy, the disorderly rambling notes and tunes of a gigantic musical box. Towards the close of some summer evening, as the train flies on, we see the sun setting on the grim walls of some dead city, and on the clustered houses. Within the walls are the formal rows of trees planted in regimental order which fringe and shelter them; while rises the dark, copper-coloured tower, often unfinished and ragged, but solemn and funereal, or else capped by some quaint lantern, from whose jaws presently issue the muffled tones of the chimes, halting and broken, and hoarse and wheezy with centuries of work. Often we pass on; sometimes we descend, and walk up to the little town and wander through its deserted streets. We are struck with wonder at some vast and noble church, cathedral-like in its proportions, and nearly always original—such variety is there in these antique Belgian fanes—and facing it some rustic mouldering town-hall of surprising beauty.

చిన్న పట్టణాలలో గణనీయమైన కొండ గుర్తు ఉనికి దాదాపు మార్పులేనిది. అక్కడ ఎప్పుడూ ఒంటరి దిక్కుమాలిన బురుజు, గంటగూడు లేదా నల్లని విచార రంగులతో పెయింట్ చేయబడిన మతస్థల గుడి గోపురము ఉంటుంది. దీనిని దూరం నుండి చూపవచ్చు. దిగువన ఉన్న క్షీణించిన చిన్న పట్టణం నుండి పైకి లేస్తూ కనిపిస్తుంది. తరచుగా అప్లౌడకరమైన ఒక పురాతన అసలు రూపంలో ఉంటుంది. అయినా పూర్తిగా వదలి వేసినట్లు, దిగులుగా మానవ సంబంధంకాని గాలితో ఉంటుంది. అవి తుప్పు పట్టి, రాపిడి జరిగినట్లు ఉంటాయి. వాటి పురాతన దవడల నుండి మనము జీరగాఉండి గలగలలాడే మేకతాళాలు, విచారకరమైన సంగీతము, బ్రహ్మాండమైన సంగీత పెట్టె నుండి క్రమరహిత అల్లకల్లోల స్వరరాగాలు వినవచ్చును. వేసవి చివరి సాయంత్రము వాన ఎగురుతూ ఉంటే మనం, సూర్యుడు మృతపట్టణ భయంకర గోడలపై, గుంపు గృహాలపై అస్తమిస్తున్నట్లు చూడవచ్చును. ఆ గోడల లోపల అక్కడ ఉన్న సిపాయి దళక్రమములో పాతిన లాంఛన చెట్ల వరుసలు ఉన్నాయి. అవి వంగి ఆశ్రయం కలిగిస్తాయి. అటులే చీకటిపడి, రాగి రంగులోని బురుజు తరచు పూర్తికాని, రగిలిపోయిన, కాని గంభీరమైన మరియు చావు ఉర్రేగింపు లేదా కప్పబడిన విచిత్రమైన కుండలో పెట్టిన దీపంలా ఉంటుంది. ఆ దీపపు దవడలు ప్రస్తుతం గంటల మూగబోయిన రాగాలు, ఆగిపోయే, విరిగినట్లుగా కమ్మినగొంతులో గుర్రు గుర్రు శబ్దాలు, శతాబ్దాల పనిగా వినిపిస్తుంది. అటు మనం వెడుతున్నప్పుడు, దిగి ఆ చిన్న పట్టణం వరకు నడుస్తాము. ఎడారి బారిన వీధులగుండా సంచరిస్తాము. మనం ఆశ్చర్యంలో విశాలమైన కీర్తిగల, పొందికలో పెద్ద గుడి కంటే చర్చి వద్ద ఇరుక్కుపోతాము. అది ఎప్పుడూ “ప్రథమం” ది. అటు వంటి పురాతన బెల్లియం గదులలో కనుపిస్తుంది. వాటి ఎదురుగా తుప్పుపట్టిన మట్టిలో కలసిపోతున్న ఆశ్చర్యపరచే సుందర టౌన్ హాల్ ఉంది.

Sub questions

Question Number : 11 Question Id : 26544814319 Question Type : MCQ Option Shuffling : No Display Question Number : Yes

Correct Marks : 2 Wrong Marks : 0

A regular and significant feature of smaller cities, according to the author is a

_____.

రచయిత ప్రకారము చిన్న పట్టణాల క్రమ, గణనీయ లక్షణం.

Options :

- 1. ✘ Watch tower
కాపలా బురుజు
- 2. ✘ Light house
లైట్ హౌసు
- 3. ✔ Bell tower
గంట బురుజు

- Clock tower
గడియార బురుజు
4. ✘

Question Number : 12 Question Id : 26544814320 Question Type : MCQ Option Shuffling : No
Display Question Number : Yes

Correct Marks : 2 Wrong Marks : 0

The word that means, 'erode' in the above paragraph is _____.
పై పారాగ్రాఫ్‌లో "erode" అని అర్థమిచ్చే పదము.

Options :

1. ✘ Gloomy
2. ✓ Abrased
3. ✘ Muffled
4. ✘ Ragged

Question Number : 13 Question Id : 26544814321 Question Type : MCQ Option Shuffling : No
Display Question Number : Yes

Correct Marks : 2 Wrong Marks : 0

The phrase, 'fringe and shelter' in the above context means "trees
that _____."

పై సందర్భములో "ఫ్రింజ్ మరియు షెల్టర్" అంటే చెట్లు _____.

Options :

1. ✓ Border and cover the walls
2. ✘ Encircle the house
3. ✘ Run around a group of houses
4. ✘ Creep over the walls

Question Number : 14 Question Id : 26544814322 Question Type : MCQ Option Shuffling : No Display Question Number : Yes

Correct Marks : 2 Wrong Marks : 0

In the above context, the phrase 'solemn and funereal' ring in a/an _____ mood.

పై సందర్భములో "సాలెమ్ మరియు ఫునెరల్" ఈ మానసికస్థితి లో మోగుతాయి.

Options :

1. ✘ Blissful
2. ✘ Enthusiastic
3. ✘ Spirited
4. ✔ Dismal

Question Number : 15 Question Id : 26544814323 Question Type : MCQ Option Shuffling : No Display Question Number : Yes

Correct Marks : 2 Wrong Marks : 0

The train passed through a/an _____ city.

రైలు _____ వంటి నగరం గుండా పయనించింది.

Options :

1. ✘ Crowded and crammed
2. ✔ Old and abandoned
3. ✘ New and upcoming
4. ✘ Busy and bustling

Sub-Section Id :

265448586

Question Shuffling Allowed :

Yes

Question Number : 16 Question Id : 26544814324 Question Type : MCQ Option Shuffling : No
Display Question Number : Yes

Correct Marks : 2 Wrong Marks : 0

The message sent by the sender in the form of words, pictures and gestures etc is _____ by the receiver.

ఒక వార్త మాటలలో, బొమ్మలలో, సంజ్ఞలు మొదలగు వానిలో పంపితే, వార్త అందుకున్న వాడు దానిని ఈ విధంగా చేస్తాడు.

Options :

1. ✘ Encoded
2. ✔ Decoded
3. ✘ Encrypted
4. ✘ Scripted

Question Number : 17 Question Id : 26544814325 Question Type : MCQ Option Shuffling : No
Display Question Number : Yes

Correct Marks : 2 Wrong Marks : 0

_____ communication cannot be fully relied upon in inter-cultural communication because of differences in cultures which may lead to misinterpretation.

సంస్కృతుల మధ్య సమాచారంలో _____ సమాచారం మనం పూర్తిగా ఆధారపడలేము, ఎందుకంటే సంస్కృతుల మధ్య భేదాల వలన అది తప్పు వివరణకు దారితీస్తుంది.

Options :

1. ✘ Verbal
శాబ్దిక
2. ✘ Written
లిఖిత
3. ✔

Non-verbal

అశాబ్దిక

Listening

4. ✘ శ్రవణ

Question Number : 18 Question Id : 26544814326 Question Type : MCQ Option Shuffling : No Display Question Number : Yes

Correct Marks : 2 Wrong Marks : 0

A teacher should be _____ towards students in order to have a positive classroom communication.

క్రియాత్మక తరగతి సందేశము కావాలంటే, ఉపాధ్యాయుడు తమ విద్యార్థులతో ఇలా ఉండాలి.

Options :

1. ✔ Empathetic

2. ✘ Prejudiced

3. ✘ Biased

4. ✘ Stern

Question Number : 19 Question Id : 26544814327 Question Type : MCQ Option Shuffling : No Display Question Number : Yes

Correct Marks : 2 Wrong Marks : 0

A noisy room that interferes with the smooth flow of communication can be considered as a _____ barrier.

సందడితో కూడిన తరగతి గది సందేశ ప్రవాహంలో జోక్యం చేసుకొంటుంది. దీనిని ఈ అడ్డంకి అంటారు.

Options :

1. ✘ Psychological

2. ✘ Physiological

3. ✘ Social

4. ✔ Physical

Question Number : 20 Question Id : 26544814328 Question Type : MCQ Option Shuffling : No Display Question Number : Yes

Correct Marks : 2 Wrong Marks : 0

Theatre, music and dance formats belong to _____ media.

థియేటరు, సంగీతము, నృత్యము ఈ మాధ్యమానికి సంబంధించినది.

Options :

1. ✘ Digital

2. ✔ Traditional

3. ✘ Electronic

4. ✘ Social

Question Number : 21 Question Id : 26544814329 Question Type : MCQ Option Shuffling : No Display Question Number : Yes

Correct Marks : 2 Wrong Marks : 0

Complete the series with next coming number: 999, 1000, 501, 168, 43, _____

క్రమములో తరువాత వచ్చే సంఖ్య తో పూరించండి: 999, 1000, 501, 168, 43, _____

Options :

1. ✘ 10

2. ✘ 8.6

3. ✔ 9.6

4. ✘ 11

Question Number : 22 Question Id : 26544814330 Question Type : MCQ Option Shuffling : No Display Question Number : Yes

Correct Marks : 2 Wrong Marks : 0

A's father, pointing towards a person B, said "She is the sister of my mother's only sibling" How is the person related to A?

A యొక్క తండ్రి, B అనే వ్యక్తి వైపు చూపిస్తూ, "ఆమె నా తల్లి యొక్క ఏకైక తోబుట్టువు యొక్క సోదరి" అని చెప్పాడు, ఆ వ్యక్తి A తో ఎలా సంబంధం కలిగి ఉన్నాడు?

Options :

1. ✘ Mother
2. ✘ Aunt
3. ✘ Sister
4. ✔ Grandmother

Question Number : 23 Question Id : 26544814331 Question Type : MCQ Option Shuffling : No Display Question Number : Yes

Correct Marks : 2 Wrong Marks : 0

In a race, A gives B a HeadStart of 200 m and still beats him by 100 m. If A's speed is $\frac{10}{7}$ times B's speed what is the length of the race?

ఒక రేసులో, A, B కి 200 మీటర్ల హెడ్‌స్టార్ట్ ఇస్తుంది మరియు అయినప్పటికీ అతనిని 100 మీటర్లతో ఓడించింది. A వేగం B వేగం కంటే $\frac{10}{7}$ రెట్లు ఉంటే రేసు పొడవు ఎంత?

Options :

1. ✘ 1.5 km
2. ✘ 2.0 km
3. ✔ 1.0 km
4. ✘ 3.0 km

Question Number : 24 Question Id : 26544814332 Question Type : MCQ Option Shuffling : No Display Question Number : Yes

Correct Marks : 2 Wrong Marks : 0

'A' sold a watch at a profit of 10%. If he had bought it at 10% less and sold it for Rs. 13 less he would have made a profit of 15%. What is the cost price of watch ?

A ఒక వాచ్‌ను 10% లాభంతో విక్రయించాడు. అతను 10% తక్కువకు కొనుగోలు చేసి రూ. 13 తక్కువకు అమ్మితే అతను 15% లాభం పొందాడు. దాని ధర ఎంత?

Options :

1. ✓ 200

2. ✗ 300

3. ✗ 400

4. ✗ 480

Question Number : 25 Question Id : 26544814333 Question Type : MCQ Option Shuffling : No Display Question Number : Yes

Correct Marks : 2 Wrong Marks : 0

A sum of money compounded annually amounts to Rs. 5,120 in 3 years and Rs. 7,290 in 6 years. Find its annual rate of interest.

సంవత్సరానికి లెక్కించే చక్రవడ్డీతో కలిపిన మొత్తం రూ. 3 సంవత్సరాలలో 5,120 6 సంవత్సరాలలో 7,290 అయితుంది. వార్షిక వడ్డీ రేటును కనుగొనండి.

Options :

1. ✗ 7.5%

2. ✗ 10%

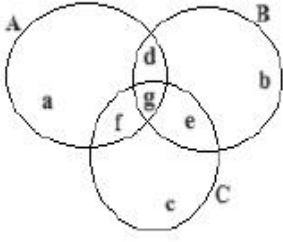
3. ✓ 12.5%

4. ✗ 15%

Question Number : 26 Question Id : 26544814334 Question Type : MCQ Option Shuffling : No Display Question Number : Yes

Correct Marks : 2 Wrong Marks : 0

Consider the Venn diagram with three sets A, B and C like as follows, with $a=10$, $b=3$, $c=12$, $d=5$, $e=8$, $f=6$, $n(A)=30$, $n(B)=25$; $n(C)=35$. Then $g = ?$



ఈ క్రింద చూపిన విధంగా A,B,C అనే మూడు సెట్లు కలిగిన 'వెన్' చిత్రపటంలో $a=10$, $b=3$, $c=12$, $d=5$, $e=8$, $f=6$, $n(A)=30$, $n(B)=25$; $n(C)=35$ అయితే $g = ?$

Options :

1. ✘ 6
2. ✘ 8
3. ✔ 9
4. ✘ 12

Question Number : 27 Question Id : 26544814335 Question Type : MCQ Option Shuffling : No Display Question Number : Yes

Correct Marks : 2 Wrong Marks : 0

Statements:

నివేదికలు:

No building is a wall.

ఏ భవనమూ ఒక గోడ కాదు.

Some walls are rooms.

కొన్ని గోడలు గదులు.

All buildings are rocks.

అన్ని భవనాలు రాళ్ళు

Conclusions:

ముగింపు అభిప్రాయం:

- I. No building is a room.
ఏ భవనమూ గది కాదు.
- II. Some rooms are buildings.
కొన్ని గదులు భవనాలు.
- III. Some rocks which are not buildings being walls is a possibility.
భవనాలు కాని కొన్ని రాళ్ళు, గోడలయ్యే అవకాశం ఉంది.

Options :

1. ✘ Only III follows
2. ✘ Either I or II follows.
3. ✘ Only I and III follows
4. ✔ Only III and either I or II follows.

Question Number : 28 Question Id : 26544814336 Question Type : MCQ Option Shuffling : No Display Question Number : Yes

Correct Marks : 2 Wrong Marks : 0

The distinction between Savikalpaka (determinate) and Nirvikalpaka (indeterminate) is made with respect to which of the following pramanas?
సావికల్పక, నిర్వికల్పక మధ్య బేధాన్ని ఈ దిగువ ప్రమాణాన్ని బట్టి నిర్ణయిస్తారు?

Options :

1. ✘ Anumana (inference)
2. ✔ Pratyaksa (perception)
3. ✘ Arthapatti (postulation)
4. ✘ Upamdana (comparison)

Question Number : 29 Question Id : 26544814337 Question Type : MCQ Option Shuffling : No Display Question Number : Yes

Correct Marks : 2 Wrong Marks : 0

In a certain code language, if SP is coded as UR and LO is coded as NQ then TV is coded as
ఒక కోడ్ భాషలో SPను UR గాను, LO ను NQ గాను క్రోడీకరించినట్లయితే TV ని యిలా క్రోడీకరిస్తారు.

Options :

1. ✘ VW

2. ✘ WV

3. ✘ VN

4. ✔ VX

Question Number : 30 Question Id : 26544814338 Question Type : MCQ Option Shuffling : No Display Question Number : Yes

Correct Marks : 2 Wrong Marks : 0

Match the following lists with correct ones:

సరియైన వాటితో జతపరచుము:

List-I

జాబితా-I

a. Pratyksha

ప్రత్యక్ష

b. Anumiti

అనుమాన

c. Upamana

ఉపమాన

d. Anumana

అనుమాన

List-II

జాబితా - II

i. Perception

అర్థం చేసుకొన్నది

ii. Presumption

ఊహ

iii. Comparison

పోలిక

iv. Inference

భావన

Options :

1. ✘ a-i, b-ii, c-iii, d-iv

2. ✘ a-iv, b-ii, c-i, d-iii

3. ✔ a-i, b-iv, c-iii, d-ii

4. ✘ a-iv, b-iii, c-ii, d-i

Sub-Section Number :

4

Sub-Section Id :

265448587

Question Shuffling Allowed :

No

Question Id : 26544814339 Question Type : COMPREHENSION Sub Question Shuffling Allowed : No Group Comprehension Questions : No Question Pattern Type : NonMatrix

Question Numbers : (31 to 35)

Question Label : Comprehension

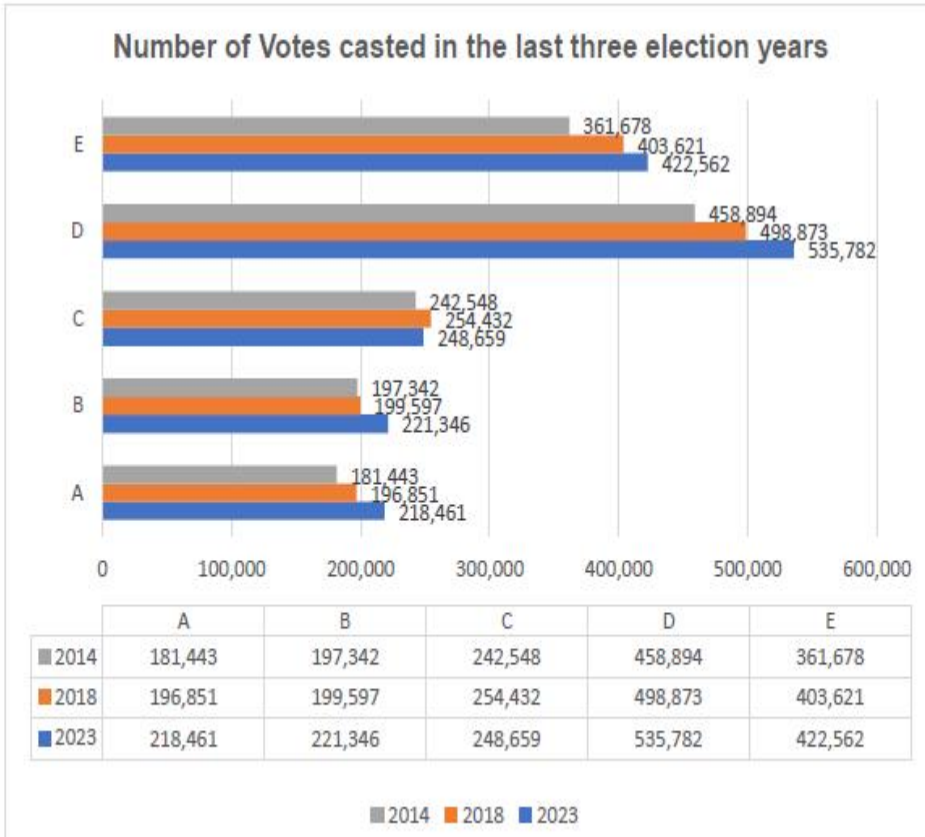
Note: Answer the questions Q.31 to Q. 35 on the basis of the information given below.

గమనిక: క్రింద ఇవ్వబడిన సమాచారం ఆధారంగా Q.31 నుండి Q. 35 ప్రశ్నలకు సమాధానాలు వ్రాయండి.

The number of votes cast in an election in five Assembly constituencies: A, B, C, D and E in the state of Telangana during the last three election years 2014, 2018 and 2023 are presented in the following Bar diagram.

గత మూడు ఎన్నికలు 2014, 2018 మరియు 2023లో తెలంగాణ రాష్ట్రంలోని ఐదు అసెంబ్లీ

నియోజకవర్గాలు A, B, C, D మరియు E లలో జరిగిన ఎన్నికల్లో పోలైన ఓట్ల సంఖ్య క్రింది బార్ రేఖాచిత్రంలో ప్రదర్శించబడింది.



Sub questions

Question Number : 31 Question Id : 26544814340 Question Type : MCQ Option Shuffling : No Display Question Number : Yes

Correct Marks : 2 Wrong Marks : 0

What is the total number of votes cast in the five constituencies in the year 2018?

2018 లో ఐదు నియోజకవర్గాల్లో పోలైన మొత్తం ఓట్ల సంఖ్య ఎంత?

Options :

14,41,905

1. ✘

2. ✔

15,53,374

3. ✘ 15,43,374

4. ✘ 16,46,810

Question Number : 32 Question Id : 26544814341 Question Type : MCQ Option Shuffling : No Display Question Number : Yes

Correct Marks : 2 Wrong Marks : 0

What is the least number of votes polled in the given five constituencies in the year 2023?

2023 సంవత్సరంలో ఇచ్చిన ఐదు నియోజకవర్గాల్లో తక్కువ పోలైన ఓట్ల సంఖ్య ఎంత?

Options :

1. ✘ 1,97,342

2. ✘ 1,81,443

3. ✔ 2,18,461

4. ✘ 1,99,597

Question Number : 33 Question Id : 26544814342 Question Type : MCQ Option Shuffling : No Display Question Number : Yes

Correct Marks : 2 Wrong Marks : 0

In which constituency the number of voters decreased when compared with 2018 and 2023?

2018, 2023తో పోలిస్తే ఏ నియోజకవర్గంలో ఓటర్ల సంఖ్య తగ్గింది?

Options :

1. ✘ A

2. ✘ B

3. ✔ C

4. ✘ D

Question Number : 34 Question Id : 26544814343 Question Type : MCQ Option Shuffling : No Display Question Number : Yes

Correct Marks : 2 Wrong Marks : 0

In which constituency the number of voters increased more when compared with 2018 and 2023?

2018 మరియు 2023తో పోల్చితే ఏ నియోజకవర్గంలో ఓటర్ల సంఖ్య పెరిగింది?

Options :

1. ✘ A

2. ✘ B

3. ✘ C

4. ✔ D

Question Number : 35 Question Id : 26544814344 Question Type : MCQ Option Shuffling : No Display Question Number : Yes

Correct Marks : 2 Wrong Marks : 0

The total number of votes polled in the C, D and E in 2018?

2018లో C, D, E ఊ మొత్తం ఓటర్ల సంఖ్య ఎంత ?

Options :

1. ✔ 11,56,926

2. ✘ 11,63,126

3. ✘ 12,46,926

4. ✘ 15,53,923

Sub-Section Number :

5

Sub-Section Id :

265448588

Question Shuffling Allowed :

Yes

Question Number : 36 Question Id : 26544814345 Question Type : MCQ Option Shuffling : No Display Question Number : Yes

Correct Marks : 2 Wrong Marks : 0

Which of the following is open source?

ఈ దిగువ వానిలో ఎవరైన స్వేచ్ఛగా ఉపయోగించగల వనరు ఏది?

Options :

1. ✘ MS Word
2. ✘ Windows
3. ✔ Mozilla Firefox
4. ✘ Acrobat Reader

Question Number : 37 Question Id : 26544814346 Question Type : MCQ Option Shuffling : No Display Question Number : Yes

Correct Marks : 2 Wrong Marks : 0

What should you do to ensure secure online transactions?

అన్‌లైన్ వ్యవహారాల పరిరక్షణకు చేయవలసినది?

Options :

1. ✘ Lock your computer
కంప్యూటరు కు తాళం వేయుట
2. ✔ Give credit card or bank details only on safe websites
క్రెడిటుకార్డు, బాంకు వివరాలు క్షేమకరమైన వెబ్‌సైట్‌లకే ఇచ్చుట
3. ✘ Use anti-virus
యాంటీవైరస్ ఉపయోగించుట
4. ✘ Do not use pirated software
అనధీకృత సాఫ్ట్‌వేర్‌ను వాడకుండుట

Question Number : 38 Question Id : 26544814347 Question Type : MCQ Option Shuffling : No Display Question Number : Yes

Correct Marks : 2 Wrong Marks : 0

What should a strong password consist of?
బలమైన పాస్‌వర్డ్ ఎలా ఉండాలి?

Options :

1. ✘ Only letters
అక్షరాలు మాత్రమే
2. ✘ Numbers and special characters
అంకెలు, ప్రత్యేక కారెక్టర్లు
3. ✘ Name of a person
వ్యక్తి పేరు
4. ✔ Letters, numbers and special characters
అక్షరాలు, అంకెలు, ప్రత్యేక కారెక్టర్లు

Question Number : 39 Question Id : 26544814348 Question Type : MCQ Option Shuffling : No Display Question Number : Yes

Correct Marks : 2 Wrong Marks : 0

Internal communication within institutions is done through
సంస్థల లోపల అంతర్గత సందేశం దీని ద్వారా పంపిస్తారు

Options :

1. ✔ LAN
2. ✘ WAN
3. ✘ EBB
4. ✘ MMS

Question Number : 40 Question Id : 26544814349 Question Type : MCQ Option Shuffling : No
Display Question Number : Yes

Correct Marks : 2 Wrong Marks : 0

HTML is used to create
దీనిని సృష్టించుటకు HTML వాడెదరు

Options :

1. ✘ Machine language program
యాంత్రిక భాష ప్రోగ్రాము
2. ✘ High level program
ఉన్నత స్థాయి ప్రోగ్రాము
3. ✔ Web page
వెబ్ పేజీ
4. ✘ Web server
వెబ్ సర్వరు

Question Number : 41 Question Id : 26544814350 Question Type : MCQ Option Shuffling : No
Display Question Number : Yes

Correct Marks : 2 Wrong Marks : 0

A source of renewable power which can be developed with minimum cost is:
కనిష్ట వ్యయంతో నవీకరణ శక్తి వనరును అభివృద్ధి చేయలిగినది

Options :

1. ✔ Biomass power
బయోమాస్ శక్తి
2. ✘ Tidal power
టైడల్ శక్తి
3. ✘ Wind mills
గాలి మరలు
4. ✘

Geothermal energy

ఉష్ణ సంబంధ శక్తి

Question Number : 42 Question Id : 26544814351 Question Type : MCQ Option Shuffling : No
Display Question Number : Yes

Correct Marks : 2 Wrong Marks : 0

In which part of India, the tropical Western Ghats are situated?
ఇండియాలో ఏ ప్రాంతమందు ఉష్ణమండల పడమటి కనుమలు కలవు?

Options :

1. ✘ Punjab
పంజాబ్
2. ✔ Kerala
కేరళ
3. ✘ Madhya Pradesh
మధ్య ప్రదేశ్
4. ✘ Rajasthan
రాజస్థాన్

Question Number : 43 Question Id : 26544814352 Question Type : MCQ Option Shuffling : No
Display Question Number : Yes

Correct Marks : 2 Wrong Marks : 0

Sustainable Development Goals (SDGs) are formally known as...
కొనసాగించగలిగే అభివృద్ధి లక్ష్యాలు అనగా:

Options :

1. ✔ Transforming Our World: 2030 Agenda
మన ప్రపంచాన్ని మార్చుట: 2030 అజెండా
2. ✘ Sustainable Living for All: 2022 Agenda
అందరికీ స్థిరమైన జీవనం: 2022 అజెండా

Life of Dignity for All: 2022 Agenda

3. ✖ అందరికీ గౌరవంతో కూడిన జీవితం: 2022 అజెండా

One Planet, One People: 2030 Agenda

4. ✖ ఒకగ్రహం, ఒకే జనం: 2030 అజెండా

Question Number : 44 Question Id : 26544814353 Question Type : MCQ Option Shuffling : No
Display Question Number : Yes

Correct Marks : 2 Wrong Marks : 0

Among the following fuels of energy, which are the most environments friendly?

ఈ దిగువ శక్తి ఇంధనాలలో, ఏవి ఎక్కువ పర్యావరణ సహకారిగా ఉంటాయి?

Options :

Biogas

1. ✖

CNG

2. ✖

Hydrogen

3. ✔

Ethanol

4. ✖

Question Number : 45 Question Id : 26544814354 Question Type : MCQ Option Shuffling : No
Display Question Number : Yes

Correct Marks : 2 Wrong Marks : 0

One of the anthropogenic sources of gaseous pollutants chlorofluorocarbons in air is....

ఈ క్రింది వానిలో మానవజన్య వాయు కలుషాలలోని ఒకటి క్లోరోఫ్లోరోకార్బన్లుకు

మూలము:

Options :

Cement Industry

సిమెంటు పరిశ్రమ

1. ✖

Fertiliser industry

ఎరువుల పరిశ్రమ

2. ✖

3. ✓ Foam industry
ఫోమ్ పరిశ్రమ

4. ✘ Pesticide industry
పురుగు మందుల పరిశ్రమ

Question Number : 46 Question Id : 26544814355 Question Type : MCQ Option Shuffling : No
Display Question Number : Yes

Correct Marks : 2 Wrong Marks : 0

Which is the first Engineering College of India?
ఇండియాలో మొదట ఇంజనీరింగు కాలేజీ ఏది?

Options :

1. ✓ Thompson College

2. ✘ P.S.G. College of Technology

3. ✘ JNTU

4. ✘ VIT

Question Number : 47 Question Id : 26544814356 Question Type : MCQ Option Shuffling : No
Display Question Number : Yes

Correct Marks : 2 Wrong Marks : 0

Prime Minister Research Fellowship is for students pursuing a Ph.D. programme in:
పి. హెచ్. డి ప్రోగ్రాములో ప్రధానమంత్రి పరిశోధనా ఉపకారవేతనం ఏ దిగువ విద్యార్థులకు
సంబంధించినది:

Options :

1. ✘ State and Central Universities

2. ✓ Central Universities, IISc, IITs, NITs, IISERs, and IIIT

3. ✘ IISc, IITs, NITs, IISERs, IIITs, State and Central Universities

4. ✖ IITs and IISc

Question Number : 48 Question Id : 26544814357 Question Type : MCQ Option Shuffling : No Display Question Number : Yes

Correct Marks : 2 Wrong Marks : 0

The purpose of value education is best served by focussing on విలువలతో కూడిన విద్య ఉద్దేశం ఈ క్రింది వానిలో దేనిపై దృష్టి పెట్టటం వలన నెరవేరుతుంది?

Options :

1. ✖ Cultural practices prevailing in the society.
సమాజంలో ఉన్న సాంస్కృతిక ఆచరణలు
2. ✖ Norms of conduct lay down by a social group.
సామాజిక సమూహము ఏర్పదచిన ప్రవర్తనా నియమావళి
3. ✔ Concern for human values.
మానవ విలువలకు ఆందోళన
4. ✖ Religious and moral practices and instructions.
మతసంబంధ, నైతిక ఆచరణలు, సూచనలు

Question Number : 49 Question Id : 26544814358 Question Type : MCQ Option Shuffling : No Display Question Number : Yes

Correct Marks : 2 Wrong Marks : 0

Why Environmental Education is considered essential for children? పిల్లలకు పర్యావరణ విద్య ముఖ్యము ఎందువలన అంటే?

Options :

1. ✖ Environmental education is only relevant to adults.
పర్యావరణ విద్య పెద్దవారికి మాత్రమే సంబంధించినది
2. ✔ Early exposure to environmental education can shape lifelong attitudes and behaviours.
ప్రారంభంలోనే పర్యావరణ విద్య ఉండటం వలన జీవిత వైఖరులు, నడవడాల పంథాను మార్చవచ్చు.

3. ✘ Children are too young to understand complex environmental concepts.
క్లిష్టమైన పర్యావరణ భావనలను అర్థం చేసుకొనుటకు పిల్లలు మరీ చిన్నవారు

4. ✘ Children are not affected by environmental issues.
పర్యావరణ సమస్యల ప్రభావం పిల్లలపై లేదు.

Question Number : 50 Question Id : 26544814359 Question Type : MCQ Option Shuffling : No
Display Question Number : Yes

Correct Marks : 2 Wrong Marks : 0

Good Governance' and 'Participating Civil Society for Development' were stressed
in World Bank Report of....

“సుపరిపాలన” ‘అభివృద్ధిలో పాల్గొనే పౌరసమాజము’ లను ఈ దిగువ ప్రపంచ బాంకు
రిపోర్టులలో నొక్కి చెప్పారు.

Options :

1. ✔ 1992

2. ✘ 1997

3. ✘ 2000

4. ✘ 2003

Paper II

Section Id :	265448190
Section Number :	2
Section type :	Online
Mandatory or Optional :	Mandatory
Number of Questions :	100
Number of Questions to be attempted :	100
Section Marks :	200
Maximum Instruction Time :	0
Sub-Section Number :	1

Sub-Section Id :

265448589

Question Shuffling Allowed :

Yes

Question Number : 51 Question Id : 26544814360 Question Type : MCQ Option Shuffling : No
Display Question Number : Yes

Correct Marks : 2 Wrong Marks : 0

What is the planning horizon?

Options :

The time ahead for which there is no information.

1. ✘

2. ✘ The maximum time for which managers can make plans.

3. ✔

The length of time into the future that plans are made.

4. ✘

The time period within which uncertainty is very low.

Question Number : 52 Question Id : 26544814361 Question Type : MCQ Option Shuffling : No
Display Question Number : Yes

Correct Marks : 2 Wrong Marks : 0

The clan control involves _____.

Options :

1. ✘ Authority

2. ✔ High level mentoring

3. ✘ Rules and Standards

4. ✘ Profit Centres

Question Number : 53 Question Id : 26544814362 Question Type : MCQ Option Shuffling : No
Display Question Number : Yes

Correct Marks : 2 Wrong Marks : 0

Which organisational structure facilitates occupational specialization?

Options :

1. ✓ Functional structure
2. ✗ Divisional structure
3. ✗ Network structure
4. ✗ Horizontal structure

Question Number : 54 Question Id : 26544814363 Question Type : MCQ Option Shuffling : No Display Question Number : Yes

Correct Marks : 2 Wrong Marks : 0

Which one of the following is **not** a characteristic of a bureaucratic organization?

Options :

1. ✗ Authority
2. ✗ Regulations
3. ✗ Command structure
4. ✓ Change

Question Number : 55 Question Id : 26544814364 Question Type : MCQ Option Shuffling : No Display Question Number : Yes

Correct Marks : 2 Wrong Marks : 0

When the demand curve is a rectangular hyperbola, it represents:

Options :

1. ✗ Perfectly elastic demand
2. ✓

Unitary elastic demand

3. ✘ Perfectly inelastic demand
4. ✘ Relatively elastic demand

Question Number : 56 Question Id : 26544814365 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Correct Marks : 2 Wrong Marks : 0

The income elasticity of demand is negative for a _____.

Options :

1. ✘ Positive good
2. ✘ Negative good
3. ✘ Elastic good
4. ✔ Inferior good

Question Number : 57 Question Id : 26544814366 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Correct Marks : 2 Wrong Marks : 0

Which of the following is not a survey method of demand forecasting?

Options :

1. ✔ Barometric method
2. ✘ Expert opinion method
3. ✘ Consumers interview method
4. ✘

Collective opinion method

Question Number : 58 Question Id : 26544814367 Question Type : MCQ Option Shuffling : No Display Question Number : Yes

Correct Marks : 2 Wrong Marks : 0

Match the List –I with the List – II and choose the appropriate answer from the options given below:

List – I

- a. Monopoly
- b. Oligopoly
- c. Monopolistic competition
- d. Perfect competition

List – II

- i. Two firms
- ii. Price takers
- iii. A few firms
- iv. Weak barriers
- v. One firm and one product

Options :

1. ✘ a – iii, b – i, c – ii, d - v

2. ✔ a – v, b – iii, c – iv, d - ii

3. ✘ a – ii, b – v, c – iii, d - iv

4. ✘ a - iv, b – iii, c – v, d - i

Question Number : 59 Question Id : 26544814368 Question Type : MCQ Option Shuffling : No Display Question Number : Yes

Correct Marks : 2 Wrong Marks : 0

Match List-I with the List-II and select the correct option given below:

List – I (CSR Models)	List – II (Emphasis)
a. Ethical Model	i. Corporate responsibility limited to private business.
b. Statist Model	ii. Voluntary commitment by companies to public welfare.
c. Liberal Model	iii. State ownership and legal requirements determine corporate responsibilities.
d. Stakeholder Model	iv. Companies respond to the needs of customers, community etc.

Options :

1. ✘ a – ii, b – i, c – iii, d – iv
2. ✘ a – ii, b – i, c – iv, d – iii
3. ✔ a – ii, b – iii, c – i, d – iv
4. ✘ a – i, b – iii, c – ii, d – iv

Question Number : 60 Question Id : 26544814369 Question Type : MCQ Option Shuffling : No Display Question Number : Yes

Correct Marks : 2 Wrong Marks : 0

The field of organizational behaviour is primarily concerned with:

- i. The behaviour field of individuals and groups
- ii. How resources are effectively managed
- iii. Control processes and interactions between organizations and external context

Options :

1. ✘ i only
2. ✘ iii Only
3. ✘ Both i and ii

4. ✓ Both i and iii

Question Number : 61 Question Id : 26544814370 Question Type : MCQ Option Shuffling : No Display Question Number : Yes

Correct Marks : 2 Wrong Marks : 0

Which of the following explains learning of reflex behaviour?

Options :

1. ✓ Classical Conditioning

2. ✗ Operant Conditioning

3. ✗ Social Learning

4. ✗ Cognitive Learning

Question Number : 62 Question Id : 26544814371 Question Type : MCQ Option Shuffling : No Display Question Number : Yes

Correct Marks : 2 Wrong Marks : 0

Name the motivation theory that is based on Satisfaction-progression:

Options :

1. ✓ Alderfer-ERG theory

2. ✗ Maslow-Hierarchy of needs theory

3. ✗ Herzberg-Two factor theory

4. ✗ Skinner- Reinforcement theory

Question Number : 63 Question Id : 26544814372 Question Type : MCQ Option Shuffling : No Display Question Number : Yes

Correct Marks : 2 Wrong Marks : 0

What is the term for a stress management technique that involves consciously focusing attention on the present moment?

Options :

1. ✘ Procrastination
2. ✔ Mindfulness
3. ✘ Self-criticism
4. ✘ Over thinking

Question Number : 64 Question Id : 26544814373 Question Type : MCQ Option Shuffling : No Display Question Number : Yes

Correct Marks : 2 Wrong Marks : 0

What is the relationship between a transactional leader and their employees?

Options :

1. ✘ Emotional and long-lasting
2. ✘ Collaborative and mutually beneficial
3. ✔ Transitory and not emotional
4. ✘ Hierarchical and unidirectional

Question Number : 65 Question Id : 26544814374 Question Type : MCQ Option Shuffling : No Display Question Number : Yes

Correct Marks : 2 Wrong Marks : 0

What type of organisational culture is most likely to deliver stability and efficiency?

Options :

1. ✘ Task culture

2. ✓ Role culture

3. ✗ Power culture

4. ✗ Accommodative culture

Question Number : 66 Question Id : 26544814375 Question Type : MCQ Option Shuffling : No Display Question Number : Yes

Correct Marks : 2 Wrong Marks : 0

What is the term for a state of emotional, physical, and mental exhaustion caused by prolonged stress?

Options :

1. ✗ Anxiety

2. ✗ Depression

3. ✗ Fatigue

4. ✓ Burnout

Question Number : 67 Question Id : 26544814376 Question Type : MCQ Option Shuffling : No Display Question Number : Yes

Correct Marks : 2 Wrong Marks : 0

What is the name of the process in which an employee informs another responsible employee in the company about potentially unethical behaviour?

Options :

1. ✓ Whistle-blowing

2. ✗ Purging and releasing

3. ✗ Information transfer

Identification

4. ✘

Question Number : 68 Question Id : 26544814377 Question Type : MCQ Option Shuffling : No Display Question Number : Yes

Correct Marks : 2 Wrong Marks : 0

Match the List – I with the names shown in List –II and select the correct answer from the options given:

LIST –I

- a. Theories of Personality
- b. Transactional Analysis
- c. Sociometric Analysis
- d. Big-5 Factory Theory
- e. Behaviour Event Interviewing

LIST –II

- i. David C McClelland
- ii. Donald W. Fiske
- iii. Jacob Levy Moreno
- iv. Sigmund Freud
- v. Eric Berne

Options:

Options :

1. ✘ a-iii, b-iv, c-ii, d-i, e-v

2. ✔ a-iv, b-v, c-iii, d-ii, e-i

3. ✘ a –iv, b-v, c-i, d-ii, e-iii

4. ✘ a-iii, b-v, c-i, d-iv, e-ii

Question Number : 69 Question Id : 26544814378 Question Type : MCQ Option Shuffling : No Display Question Number : Yes

Correct Marks : 2 Wrong Marks : 0

The critical role of the Strategic Human Resource Management Application Tool is to:

Options :

Identify if the organisation has enough staff, if the staff need training, if the compensation practices are appropriate, and if jobs are designed correctly

1. ✘

2. ✘

Identify and assess a narrow group of actions and plan how the organisation can overcome resistance to change

3. ✘ Outline techniques, frameworks, and six steps that must be followed to effectively implement change in an organization Power motive

4. ✔ Develop a better strategic management process to deal with the dynamic changing environment today's organisations face.

Question Number : 70 Question Id : 26544814379 Question Type : MCQ Option Shuffling : No Display Question Number : Yes

Correct Marks : 2 Wrong Marks : 0

Competency Mapping is possible through approaches like –

- i. Job analysis / workforce skills analysis / supply and demand analysis
- ii. Job analysis / gap analysis / solution analysis
- iii. Gap analysis / solution analysis, Job analysis / workforce skills analysis / supply and demand analysis

Options :

1. ✘ ii Only

2. ✘ Both i and ii

3. ✔ iii Only

4. ✘ i, ii and iii

Question Number : 71 Question Id : 26544814380 Question Type : MCQ Option Shuffling : No Display Question Number : Yes

Correct Marks : 2 Wrong Marks : 0

Balanced Scorecard can act as a powerful –

Options :

1. ✘ Developmental framework

2. ✘ Operations framework

3. ✘ Service framework

4. ✔ Controlling framework

Question Number : 72 Question Id : 26544814381 Question Type : MCQ Option Shuffling : No Display Question Number : Yes

Correct Marks : 2 Wrong Marks : 0

Which consulting company is associated with the concept of talent management?

Options :

1. ✘ Price Waterhouse Coopers

2. ✘ Boston Consulting Group

3. ✔ McKinsey

4. ✘ Deloitte

Question Number : 73 Question Id : 26544814382 Question Type : MCQ Option Shuffling : No Display Question Number : Yes

Correct Marks : 2 Wrong Marks : 0

The type of career planning which prioritize the career of individuals over the needs of organization is classified as:

Options :

1. ✘ Compression career planning

2. ✔ Individual centred career planning

3. ✘ Tactile career planning

4. ✘ Organised centred career planning

Question Number : 74 Question Id : 26544814383 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Correct Marks : 2 Wrong Marks : 0

What is the process of deciding how to fill company's most important positions?

Options :

1. ✔ Succession Planning

2. ✘ Organisational Restructuring

3. ✘ Corporate Downsizing

4. ✘ Self-directed Teams

Question Number : 75 Question Id : 26544814384 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Correct Marks : 2 Wrong Marks : 0

The self-assessment test in which the employees were asked about the preferences regarding occupation is classified as:

Options :

1. ✔ Strong vocational interest inventory

2. ✘ Tactile interest inventory

3. ✘ Swat test of career

4. ✘

Lindzey study of values

Question Number : 76 Question Id : 26544814385 Question Type : MCQ Option Shuffling : No Display Question Number : Yes

Correct Marks : 2 Wrong Marks : 0

“Corrective action should be immediate, impartial and consistent with a warning”
– this is called the-

Options :

1. ✘ Cisco's disciplinary rule
2. ✘ Common disciplinary rule
3. ✔ Red hot stove rule
4. ✘ Yellow hot stove rule

Question Number : 77 Question Id : 26544814386 Question Type : MCQ Option Shuffling : No Display Question Number : Yes

Correct Marks : 2 Wrong Marks : 0

In India, the regulation of employment and conditions of employment are governed by:

Options :

1. ✘ The Industrial Disputes Act of 1947
2. ✘ The Trade Unions Act of 1926
3. ✘ The Workmen Compensation Act of 1923
4. ✔ The Workmen Compensation Act of 1948

The Factories Act of 1948

Question Number : 78 Question Id : 26544814387 Question Type : MCQ Option Shuffling : No Display Question Number : Yes

Correct Marks : 2 Wrong Marks : 0

Match the List-I with the List -II and choose the correct answer from the options given below:

LIST – I

- a. Indian Accounting Standard – 1
- b. Indian Accounting Standard – 29
- c. Indian Accounting Standard – 37
- d. Indian Accounting Standard – 110

LIST – II

- i. Provisions, Contingent Liabilities and Contingent Assets
- ii. Consolidated Financial Statements
- iii. Presentation of Financial Statements
- iv. Financial Reporting for Hyper Inflationary Economies

Options:

Options :

- 1. ✘ a-iv, b-iii, c-ii, d-i
- 2. ✔ a -iii, b -iv, c -i, d -ii
- 3. ✘ a -iii, b -i, c -ii, d -iv
- 4. ✘ a -iv, b -iii, c-i, d -ii

Question Number : 79 Question Id : 26544814388 Question Type : MCQ Option Shuffling : No Display Question Number : Yes

Correct Marks : 2 Wrong Marks : 0

Which of the following events after the balance sheet date would normally qualify as adjusting events according to AS-4 (Events after balance sheet date)?

- a. The insolvency of a customer on the balance sheet date
- b. A decline in the market value of investments
- c. The declaration of an ordinary dividend
- d. The determination of the cost of assets purchased before the balance sheet date

Choose the most appropriate answer from the options given below:

Options :

- 1. ✓ a and d only
- 2. ✗ a and b only
- 3. ✗ b and c only
- 4. ✗ a,c, and d only

Question Number : 80 Question Id : 26544814389 Question Type : MCQ Option Shuffling : No Display Question Number : Yes

Correct Marks : 2 Wrong Marks : 0

Funds flow statement is primarily based on the-

Options :

- 1. ✗ Business entity concept
- 2. ✗ Accounting period concept
- 3. ✗ Cost concept
- 4. ✓ Going concern concept

Question Number : 81 Question Id : 26544814390 Question Type : MCQ Option Shuffling : No

Display Question Number : Yes

Correct Marks : 2 Wrong Marks : 0

Cost-volume-profit (CVP) analysis is a key factor in many decisions, including choice of product lines, pricing of products, marketing strategy, and use of productive facilities. A calculation used in a CVP analysis is the breakeven point. Once the breakeven point has been reached, operating income will increase by the:

Options :

1. ✘ Gross margin per unit for each additional unit sold.
2. ✘ Variable costs per unit for each additional unit sold.
3. ✔ Contribution margin per unit for each additional unit sold.
4. ✘ Fixed costs per unit for each additional unit sold.

Question Number : 82 Question Id : 26544814391 Question Type : MCQ Option Shuffling : No

Display Question Number : Yes

Correct Marks : 2 Wrong Marks : 0

One of the major assumptions limiting the reliability of breakeven analysis is that-

Options :

1. ✘ Efficiency and productivity will continually increase.
2. ✘ Total variable costs will remain unchanged over the relevant range.
3. ✔ Total fixed costs will remain unchanged over the relevant range.
4. ✘ The cost of production factors varies with changes in technology.

Question Number : 83 Question Id : 26544814392 Question Type : MCQ Option Shuffling : No

Display Question Number : Yes

Correct Marks : 2 Wrong Marks : 0

The overall capitalization rate and the cost of debt remain constant for all degrees of financial leverage is advocated by:

Options :

1. ✘ Miller-Modigliani Approach
2. ✔ Net Income Approach
3. ✘ Net Operating Income Approach
4. ✘ Traditional Approach

Question Number : 84 Question Id : 26544814393 Question Type : MCQ Option Shuffling : No Display Question Number : Yes

Correct Marks : 2 Wrong Marks : 0

A company has calculated the following NPV and costs for a selection of projects. Projects-1 and 2 are mutually exclusive, the projects are not divisible and the company has Rs.10,00,000 available for investment.

Project – 1 :	NPV Rs.2,00,000 costs Rs. 4,00,000
Project – 2 :	NPV Rs. 1,60,000 costs Rs. 3,00,000
Project – 3 :	NPV Rs. 4,00,000 costs Rs. 7,00,000
Project – 4 :	NPV Rs. 1,00,000 costs Rs. 6,00,000

The company should invest in:

Options :

1. ✘ Projects – 1 and 2
2. ✔ Projects – 2 and 3
3. ✘ Projects – 1 and 4
4. ✘ Projects – 2 and 4

Question Number : 85 Question Id : 26544814394 Question Type : MCQ Option Shuffling : No

Display Question Number : Yes

Correct Marks : 2 Wrong Marks : 0

A profitability index of 0.75 for a project means that:

Options :

1. ✘ The present value of benefits is 25% greater than the project's costs.
2. ✘ The project's NPV is greater than zero.
3. ✔ The project returns Rs. 0.75 in present value for each current rupee invested.

The project's NPV is Rs. 0.25 for every current rupee invested.

4. ✘

Question Number : 86 Question Id : 26544814395 Question Type : MCQ Option Shuffling : No

Display Question Number : Yes

Correct Marks : 2 Wrong Marks : 0

To compute the required rate of return for equity in a company using the CAPM, it is necessary to know all of the following, EXCEPT:

Options :

1. ✘ The risk-free rate
2. ✘ The beta for the firm
3. ✘ The market return for the time period
4. ✔ The earnings for the next time period

Question Number : 87 Question Id : 26544814396 Question Type : MCQ Option Shuffling : No

Display Question Number : Yes

Correct Marks : 2 Wrong Marks : 0

When a profit making parent company merges into a loss-making subsidiary company, it is called as:

Options :

1. ✘ Demerger
2. ✘ Disinvestment
3. ✔ Reverse Merger
4. ✘ Takeover

Question Number : 88 Question Id : 26544814397 Question Type : MCQ Option Shuffling : No Display Question Number : Yes

Correct Marks : 2 Wrong Marks : 0

The credit of taking portfolio theory from abstraction to reality goes to:

Options :

1. ✘ Harry Markowitz
2. ✔ William F. Sharpe
3. ✘ Jack Treynor
4. ✘ Eugene Fama

Question Number : 89 Question Id : 26544814398 Question Type : MCQ Option Shuffling : No Display Question Number : Yes

Correct Marks : 2 Wrong Marks : 0

An option that would lead to negative cash flow if it were exercised immediately is:

Options :

1. ✔ Out of the money option
2. ✘ In the money option

3. ✘ At the money option

4. ✘ With the money option

Question Number : 90 Question Id : 26544814399 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Correct Marks : 2 Wrong Marks : 0

A forward rate agreement helps the user to:

Options :

1. ✘ Reduce the cost of borrowing

2. ✔ Fix the cost of borrowing

3. ✘ Cover exchange risk

4. ✘ Avail tax benefits

Question Number : 91 Question Id : 26544814400 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Correct Marks : 2 Wrong Marks : 0

Who is of the following potentially obligated to sell an asset at a predetermined price?

Options :

1. ✔ A put writer

2. ✘ A put buyer

3. ✘ A call writer

4. ✘ A call buyer

Question Number : 92 Question Id : 26544814401 Question Type : MCQ Option Shuffling : No Display Question Number : Yes

Correct Marks : 2 Wrong Marks : 0

The value of a target firm to the acquiring firm is equal to:

Options :

1. ✘ The purchase consideration of the target firm.
2. ✘ The incremental value derived from the acquisition.
3. ✘ The value of the merged firm minus the value of the target firm as a separate entity.
4. ✔ The value of the target firm as a separate entity plus the incremental value derived from the acquisition.

Question Number : 93 Question Id : 26544814402 Question Type : MCQ Option Shuffling : No Display Question Number : Yes

Correct Marks : 2 Wrong Marks : 0

If $EOQ = 360$ units, order costs are Rs. 5 per order, and carrying costs are Rs.0.20 per unit, what is the usage in units?

Options :

1. ✘ 1,29,600 units
2. ✔ 2,592 units
3. ✘ 25,920 units
4. ✘ 18,720 units

Question Number : 94 Question Id : 26544814403 Question Type : MCQ Option Shuffling : No

Display Question Number : Yes

Correct Marks : 2 Wrong Marks : 0

Assertion (A): Higher the lead time, the lower is the amount of working capital requirement.

Reason (R): If the raw material is available freely and continuously, then less working capital is needed as less inventory has to be maintained.

Choose the correct from the options given below:

Options :

1. ✘ Both (A) and (R) are true and (R) is the correct explanation of (A).
2. ✘ Both (A) and (R) are true and (R) is not the correct explanation of (A).
3. ✔ Assertion (A) is false but Reason (R) is true.
4. ✘ Assertion (A) is true but Reason (R) is false.

Question Number : 95 Question Id : 26544814404 Question Type : MCQ Option Shuffling : No Display Question Number : Yes

Correct Marks : 2 Wrong Marks : 0

Reduction in the value of domestic currency of a country through market forces is known as:

Options :

1. ✔ Depreciation
2. ✘ Devaluation
3. ✘ Revaluation
4. ✘ Appreciation

Question Number : 96 Question Id : 26544814405 Question Type : MCQ Option Shuffling : No

Display Question Number : Yes

Correct Marks : 2 Wrong Marks : 0

According to classification by International Monetary Fund (IMF), the currency system of India falls under:

Options :

1. ✘ Independently floating
2. ✔ Managed floating
3. ✘ Pegged to basket of currencies
4. ✘ Crawling peg

Question Number : 97 Question Id : 26544814406 Question Type : MCQ Option Shuffling : No

Display Question Number : Yes

Correct Marks : 2 Wrong Marks : 0

Which of the following tools is best suited for evaluating a company's competitive position in the market?

Options :

1. ✘ PEST Analysis
2. ✘ SWOT Analysis
3. ✔ Porter's Five Forces
4. ✘ BCG Matrix

Question Number : 98 Question Id : 26544814407 Question Type : MCQ Option Shuffling : No

Display Question Number : Yes

Correct Marks : 2 Wrong Marks : 0

Which of the following statements are applicable to Mckinsey's 7S framework?

- I. Effective organisational change is the relationship between seven factors of the framework.
- II. Strategy, structure, systems and style are 'Hard S' of the framework, while staff, skill and shared values are the 'Soft S' of framework.
- III. Change in any one element effects change in other elements for effective organizational change.
- IV. Framework can be used for facilitating organizational change.
- V. A priori, it is obvious which of the seven factors will be the driving force in changing a particular organization at a particular point of time.

Options :

1. ✘ I, IV, and V only
2. ✔ I, III, and IV only
3. ✘ I, II, III, and V only
4. ✘ I, II, III, and IV only

Question Number : 99 Question Id : 26544814408 Question Type : MCQ Option Shuffling : No Display Question Number : Yes

Correct Marks : 2 Wrong Marks : 0

Arrange the following growth strategies in the order they appear on the Ansoff's Matix:

- I. Market Penetration
- II. Product Development
- III. Diversification
- IV. Market Development

Options :

1. ✘ I, II, IV, III
2. ✘ II, IV, III, I
3. ✘ III, I, IV, II

4. ✓ I, IV, II, III

Question Number : 100 Question Id : 26544814409 Question Type : MCQ Option Shuffling : No Display Question Number : Yes

Correct Marks : 2 Wrong Marks : 0

Assertion (A): According to Marketing Concept, products are bought because of their quality and other features.

Reason (R): The marketing concept aims to find out the needs and requirements of customers and satisfying them in an effective manner.

Choose the correct from the options given below:

Options :

1. ✘ Both (A) and (R) are true and (R) is the correct explanation of (A).
2. ✘ Both (A) and (R) are true and (R) is not the correct explanation of (A).
3. ✓ Assertion (A) is False but Reason (R) is true.
4. ✘ Assertion (A) is true but (R) is False.

Question Number : 101 Question Id : 26544814410 Question Type : MCQ Option Shuffling : No Display Question Number : Yes

Correct Marks : 2 Wrong Marks : 0

Which concepts holds that consumers if left alone will ordinarily not buy enough of insurance's products?

Options :

1. ✘ Product
2. ✘ Production
3. ✘ Selling

Marketing

4. ✓

Question Number : 102 Question Id : 26544814411 Question Type : MCQ Option Shuffling : No Display Question Number : Yes

Correct Marks : 2 Wrong Marks : 0

Market for automobiles needs to be segmented on the basis of:

- i. Buying behaviour
- ii. Psychographics
- iii. Geographic
- iv. Demographics

Choose the most appropriate answer from the options given below:

Options :

- 1. ✗ i and iv only
- 2. ✗ iii and iv only
- 3. ✗ i, ii, and iv only
- 4. ✓ i, ii, iii, and iv

Question Number : 103 Question Id : 26544814412 Question Type : MCQ Option Shuffling : No Display Question Number : Yes

Correct Marks : 2 Wrong Marks : 0

Arrange the following pricing strategies and other practices as per the life-cycle of a new product of which no close substitutes are available.

- i. Gradual rise in price
- ii. Product improvement and market segmentation
- iii. Gradual reduction in price to retain sales
- iv. Skimming pricing
- v. Large price cuts

Choose the most appropriate answer from the options given below:

Options :

- 1. ✗ iv, i, ii, v, and iii
- 2. ✓

iv, i, ii, iii, and v

3. ✘ v, iii, i, ii, and iv

4. ✘ ii, iv, iii, i, and v

Question Number : 104 Question Id : 26544814413 Question Type : MCQ Option Shuffling : No Display Question Number : Yes

Correct Marks : 2 Wrong Marks : 0

It is a promotion strategy that calls for the using the sales force and trade promotion to move the product through channels.

Options :

1. ✘ Integrated strategy

2. ✘ Pull strategy

3. ✔ Push strategy

4. ✘ Blocking strategy

Question Number : 105 Question Id : 26544814414 Question Type : MCQ Option Shuffling : No Display Question Number : Yes

Correct Marks : 2 Wrong Marks : 0

Match the List-I with the List-II and choose the correct option from the options given below:

List – I

List – II

- | | |
|------------------------|--|
| a. Cost-plus Pricing | i. Pricing that specifies the total number of units to be sold to obtain the desired profit |
| b. Target Pricing | ii. The price of a product or service based on the market price |
| c. Going-rate Pricing | iii. Pricing primarily focuses on customers perception of product's or service's value |
| d. Value-based Pricing | iv. Pricing that involves the addition of fixed percentage to the cost of producing one unit of product or service |

Options:

Options :

1. ✓ a-iv, b-i, c-ii, d-iii
2. ✗ a-ii, b-iv, c-i, d-iii
3. ✗ a-iii, b-ii, c-iv, d-i
4. ✗ a-i, b-iv, c-ii, d-iii

Question Number : 106 Question Id : 26544814415 Question Type : MCQ Option Shuffling : No Display Question Number : Yes

Correct Marks : 2 Wrong Marks : 0

Which of the following is used to identify the brand, to enhance brand awareness and to facilitate unique brand association?

Options :

1. ✗ Brand personality
2. ✗ Brand positioning
3. ✓ Brand elements

4. ✘ Brand marketing

Question Number : 107 Question Id : 26544814416 Question Type : MCQ Option Shuffling : No Display Question Number : Yes

Correct Marks : 2 Wrong Marks : 0

According to the stimulus-response model of buyer behaviour, the place where consumers process marketing stimuli prior to making purchase decision is known as:

Options :

1. ✘ Consumer's cognitive schema
2. ✔ Consumer's black box
3. ✘ Consumer's value chain
4. ✘ Consumer's thoughts-emotions network

Question Number : 108 Question Id : 26544814417 Question Type : MCQ Option Shuffling : No Display Question Number : Yes

Correct Marks : 2 Wrong Marks : 0

The starting point in understanding how consumers respond to various marketing efforts, the company might put in, is:

Options :

1. ✘ The Maslow's model of life-cycle changes
2. ✘ The Lipinski model of buying behaviour
3. ✘ The Freudian model of buying behaviour
4. ✔ The Stimulus-response model of buying behaviour

Question Number : 109 Question Id : 26544814418 Question Type : MCQ Option Shuffling : No Display Question Number : Yes

Correct Marks : 2 Wrong Marks : 0

Assertion (A): An established brand name enables the firm to charge prices higher than the competing products.

Reason (R): Many companies with established brand names decide to introduce new products in the same name.

Choose the correct from the options given below:

Options :

1. ✘ Both (A) and (R) are true and (R) is the correct explanation of (A).
2. ✔ Both (A) and (R) are true and (R) is not the correct explanation of (A).
3. ✘ Assertion (A) is true but Reason (R) is False.
4. ✘ Assertion (A) is False but Reason (R) is true.

Question Number : 110 Question Id : 26544814419 Question Type : MCQ Option Shuffling : No Display Question Number : Yes

Correct Marks : 2 Wrong Marks : 0

The sequence of a typical manufacturing supply chain is:

Options :

1. ✔ Supplier – Storage – manufacturing – storage – distributor – retailer – customer
2. ✘ Supplier – Storage – manufacturing – distributor – storage - retailer - customer
3. ✘ Supplier – Storage – manufacturing – storage – retailer - distributor – customer
4. ✘ Storage – Supplier - manufacturing – storage – distributor – retailer - customer

Question Number : 111 Question Id : 26544814420 Question Type : MCQ Option Shuffling : No

Display Question Number : Yes

Correct Marks : 2 Wrong Marks : 0

_____ is based on the idea that a customer's expectations of the service they will receive shape their perception of the actual service encounter.

Options :

1. ✘ Service action
2. ✘ Service satisfaction
3. ✔ Service quality
4. ✘ Service recovery

Question Number : 112 Question Id : 26544814421 Question Type : MCQ Option Shuffling : No

Display Question Number : Yes

Correct Marks : 2 Wrong Marks : 0

Which one of the following not included in SERVQUAL model dimensions?

Options :

1. ✘ Reliability
2. ✔ Intangibility
3. ✘ Empathy
4. ✘ Assurance

Question Number : 113 Question Id : 26544814422 Question Type : MCQ Option Shuffling : No

Display Question Number : Yes

Correct Marks : 2 Wrong Marks : 0

Which of the following is consistent with customer relationship marketing?

Options :

1. ✘ Maintain transactional relationships with customers.
2. ✘ Distributing goods through limited service discount stores..
3. ✔ Working with buyers to determine their individual needs.
4. ✘ Developing market share through mass-media advertising.

Question Number : 114 Question Id : 26544814423 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Correct Marks : 2 Wrong Marks : 0

Which of the following reflects the sum of perceived tangible and intangible benefits and costs to a customer?

Options :

1. ✘ Customer expectation
2. ✘ Customer satisfaction
3. ✘ Customer delight
4. ✔ Customer value

Question Number : 115 Question Id : 26544814424 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Correct Marks : 2 Wrong Marks : 0

What is the primary focus of customer service in relationship marketing?

Options :

1. ✘ Acquiring new customers
2. ✔ Building long-term customer relationships

3. ✘ Implementing effective marketing campaigns

4. ✘ Maximising short-term profits

Question Number : 116 Question Id : 26544814425 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Correct Marks : 2 Wrong Marks : 0

What is not easy to change in Retail Management?

Options :

1. ✘ Price

2. ✘ Promotion

3. ✔ Location

4. ✘ Merchandise mix

Question Number : 117 Question Id : 26544814426 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Correct Marks : 2 Wrong Marks : 0

Which of the following metrics is most important for content marketing success?

Options :

1. ✘ Likes and shares on social media

2. ✘ Email open rates

3. ✔ Organic traffic

4. ✘ Bounce rate

Question Number : 118 Question Id : 26544814427 Question Type : MCQ Option Shuffling : No Display Question Number : Yes

Correct Marks : 2 Wrong Marks : 0

Which digital marketing strategy involves creating and sharing content to stimulate interest in a brand, rather than explicitly promoting a brand?

Options :

1. ✘ Direct marketing
2. ✘ Public Relations
3. ✘ Sales Promotions
4. ✔ Content marketing

Question Number : 119 Question Id : 26544814428 Question Type : MCQ Option Shuffling : No Display Question Number : Yes

Correct Marks : 2 Wrong Marks : 0

What does 'Conversion Rate' mean in digital marketing?

Options :

1. ✘ The rate at which a company's sales team converts leads into customers
2. ✔ The percentage of website visitors who take a desired action
3. ✘ The change in sales figure before and after a marketing campaign
4. ✘ The number of clicks on an advertisement

Question Number : 120 Question Id : 26544814429 Question Type : MCQ Option Shuffling : No Display Question Number : Yes

Correct Marks : 2 Wrong Marks : 0

What is the primary purpose of A/B testing in digital marketing?

Options :

1. ✘ To test the security of the website.
2. ✘ To test the functionality of new website features.
3. ✔ To compare two versions of a web page to see which performs better?
4. ✘ To measure the loading speed of a website.

Question Number : 121 Question Id : 26544814430 Question Type : MCQ Option Shuffling : No Display Question Number : Yes

Correct Marks : 2 Wrong Marks : 0

An arrangement to pay for import of goods and services with something other than cash is known as _____.

Options :

1. ✔ Countertrade
2. ✘ Reversal buying
3. ✘ Dumping
4. ✘ Drop-shipping

Question Number : 122 Question Id : 26544814431 Question Type : MCQ Option Shuffling : No Display Question Number : Yes

Correct Marks : 2 Wrong Marks : 0

Under which of the following, the newly developed product is simultaneously introduced in all kinds of global markets:

Options :

1. ✘ Trickle down model

2. ✓ Shower model

3. ✘ Trickle shower model

4. ✘ Heckler model

Question Number : 123 Question Id : 26544814432 Question Type : MCQ Option Shuffling : No Display Question Number : Yes

Correct Marks : 2 Wrong Marks : 0

What are the variables whose calculation is done according to the weight, height, and length known as?

Options :

1. ✘ Flowchart variables

2. ✘ Discrete variables

3. ✓ Continuous variables

4. ✘ Measuring variables

Question Number : 124 Question Id : 26544814433 Question Type : MCQ Option Shuffling : No Display Question Number : Yes

Correct Marks : 2 Wrong Marks : 0

Arrange the following steps in the process of hypothesis testing in a proper sequence and choose the correct answer from the options given:

- i. Select the level of significance
- ii. Set up null and alternate hypothesis
- iii. Establish the decision rule
- iv. Perform the computation
- v. Select test statistics
- vi. Draw conclusion

Options:

Options :

1. ✓ ii, i, v, iii, iv, vi

2. ✗ i, ii, iii, iv, v, vi

3. ✗ i, ii, v, iv, iii, vi

4. ✗ ii, i, iii, iv, v, vi

Question Number : 125 Question Id : 26544814434 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Correct Marks : 2 Wrong Marks : 0

We will draw three cards from a pack of 52 cards. What would be the probability that these cards are a jack, a queen, and a king?

Options :

1. ✗ $8/16575$

2. ✓ $16/5525$

3. ✗ $3/13$

4. ✗ $64/2197$

Question Number : 126 Question Id : 26544814435 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Correct Marks : 2 Wrong Marks : 0

Which of the following is NOT a characteristic of a Chi-square distribution?

Options :

1. ✗ The Chi-square distribution is a continuous probability distribution

2. ✓ The Chi-square distribution is symmetric around its mean

3. ✗

The degrees of freedom parameter determines the shape of the Chi-square distribution

4. ✘ The mean of the Chi-square distribution is equal to its degrees of freedom.

Question Number : 127 Question Id : 26544814436 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Correct Marks : 2 Wrong Marks : 0

Statement – 1: In statistical hypothesis testing, a **Type I error** is the failure to accept a true null hypothesis, also known as a "false positive" finding or conclusion.

Statement – 2: In statistical hypothesis testing, **Type II error** is the failure to reject a false null hypothesis, also known as a "false negative" finding or conclusion.

Options :

1. ✔ Both 1 and 2 are correct
2. ✘ Both 1 and 2 are wrong
3. ✘ 1 is correct but 2 is wrong
4. ✘ 1 is wrong but 1 is correct

Question Number : 128 Question Id : 26544814437 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Correct Marks : 2 Wrong Marks : 0

A regression analysis between sales (in Rs.1000) and price (in rupees) resulted in the following equation: $Y = 50,000 - 8X$. The above equation implies that an

Options :

1. ✘ Increase of Rs. 1 in price is associated with a decrease of Rs. 8 in sales.
2. ✘

Increase of Rs. 8 in price is associated with an increase of Rs. 8,000 in sales.

3. ✓ Increase of Rs. 1 in price is associated with a decrease of Rs. 8,000 in sales.

4. ✘ Increase of Rs. 1 in price is associated with a decrease of Rs. 42,000 in sales.

Question Number : 129 Question Id : 26544814438 Question Type : MCQ Option Shuffling : No Display Question Number : Yes

Correct Marks : 2 Wrong Marks : 0

ERP stands for :

Options :

1. ✘ Enterprise Revenue Planning

2. ✘ Enterprise Resource Process

3. ✘ Enterprise Recovery Process

4. ✓ Enterprise Resource Planning

Question Number : 130 Question Id : 26544814439 Question Type : MCQ Option Shuffling : No Display Question Number : Yes

Correct Marks : 2 Wrong Marks : 0

Which of the following systems lays emphasis on achieving cost efficiencies by the principles of reduction?

Options :

1. ✘ SCM

2. ✓ JIT

3. ✘ TPM

4. ✘ Shop floor management

Question Number : 131 Question Id : 26544814440 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Correct Marks : 2 Wrong Marks : 0

Which of the following concepts is used to measure the company's quality?

Options :

1. ✘ Production system

2. ✘ ISO 9001

3. ✔ Six-sigma

4. ✘ Sales forecast

Question Number : 132 Question Id : 26544814441 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Correct Marks : 2 Wrong Marks : 0

A feasible solution to a linear programming problem _____.

Options :

1. ✔ Must satisfy all the constraints of the problem simultaneously.

2. ✘ Must optimize the value of the objective function.

3. ✘ Need not satisfy all of the constraints, only some of them.

4. ✘ Must be a corner point of the feasible region.

Question Number : 133 Question Id : 26544814442 Question Type : MCQ Option Shuffling : No Display Question Number : Yes

Correct Marks : 2 Wrong Marks : 0

The solution to a transportation problem with **m** - resources and **n** – destinations is feasible, if the number of allocations are:

Options :

1. ✘ $m + n$
2. ✘ mn
3. ✘ $m - n$
4. ✔ $m + n - 1$

Question Number : 134 Question Id : 26544814443 Question Type : MCQ Option Shuffling : No Display Question Number : Yes

Correct Marks : 2 Wrong Marks : 0

The company, which produces, markets, invests and operates across the world is called as:

Options :

1. ✘ Global company
2. ✘ International company
3. ✘ Multinational company
4. ✔ Transnational company

Question Number : 135 Question Id : 26544814444 Question Type : MCQ Option Shuffling : No Display Question Number : Yes

Correct Marks : 2 Wrong Marks : 0

The Theory of Relative Factor Endowments is given by:

Options :

1. ✘ F.W. Taussig
2. ✔ Ohlin and Hecksher
3. ✘ David Ricardo
4. ✘ Adam Smith

Question Number : 136 Question Id : 26544814445 Question Type : MCQ Option Shuffling : No Display Question Number : Yes

Correct Marks : 2 Wrong Marks : 0

The demand for domestic currency in the foreign exchange market is indicated by the following transactions in balance of payments:

Options :

1. ✘ Export of goods and services
2. ✘ Import of goods and services
3. ✔ Export of goods and services and capital inflows
4. ✘ Import of goods and services and capital inflows

Question Number : 137 Question Id : 26544814446 Question Type : MCQ Option Shuffling : No Display Question Number : Yes

Correct Marks : 2 Wrong Marks : 0

What is the name of the international organization that fosters monetary and financial cooperation and serves as a bank for central banks?

Options :

1. ✘ World Trade Organisation (WTO)
2. ✔ Bank for International Settlements (BIS)

3. ✘ European Union (EU)

4. ✘ World Bank (WB)

Question Number : 138 Question Id : 26544814447 Question Type : MCQ Option Shuffling : No Display Question Number : Yes

Correct Marks : 2 Wrong Marks : 0

The Management Information System (MIS) receives input from the:

Options :

1. ✘ Secure Sockets Layer (SSL)

2. ✘ Global Positioning System (GPS)

3. ✘ Learning Management System (LMS)

4. ✔ Transaction Processing System (TPS)

Question Number : 139 Question Id : 26544814448 Question Type : MCQ Option Shuffling : No Display Question Number : Yes

Correct Marks : 2 Wrong Marks : 0

Which of the following is the most promising area of Artificial Intelligence (AI)?

Options :

1. ✘ Big Data

2. ✘ ChatGPT

3. ✘ Chatbot

4. ✔ Machine Learning

Question Number : 140 Question Id : 26544814449 Question Type : MCQ Option Shuffling : No Display Question Number : Yes

Correct Marks : 2 Wrong Marks : 0

Identify the techniques of Artificial Intelligence from the following:

- i. Artificial Neural Networks
- ii. Heuristics
- iii. Fuzzy Vector
- iv. Support Vector
- v. Genetic Algorithms

Choose the most appropriate answer from the options given below:

Options :

1. ✓ i, iii, v only
2. ✗ i, iii, iv only
3. ✗ iii, iv, v only
4. ✗ i, ii, iii only

Question Number : 141 Question Id : 26544814450 Question Type : MCQ Option Shuffling : No Display Question Number : Yes

Correct Marks : 2 Wrong Marks : 0

What is the goal of data mining?

Options :

1. ✗ To analyse data for expected relationships.
2. ✓ To explain some observed event or condition.
3. ✗ To confirm that data exists.
4. ✗ To create a new data warehouse.

Question Number : 142 Question Id : 26544814451 Question Type : MCQ Option Shuffling : No Display Question Number : Yes

Correct Marks : 2 Wrong Marks : 0

Who applied the word entrepreneur to business for the first time?

Options :

1. ✘ Robert Owen
2. ✘ Joseph Schumpeter
3. ✔ Richard Cantillon
4. ✘ Max Weber

Question Number : 143 Question Id : 26544814452 Question Type : MCQ Option Shuffling : No Display Question Number : Yes

Correct Marks : 2 Wrong Marks : 0

Assertion (A): Entrepreneurship can lead to economic and social transformation.

Reason (R): Entrepreneurship is the actor while the enterprise is the act.

Choose the correct answer out of the following choices.

Options :

1. ✘ Both (A) and (R) are true and (R) is the correct explanation of (A).
2. ✘ Both (A) and (R) are true but (R) is not the correct explanation of (A).
3. ✘ Assertion (A) is false but Reason (R) is true.
4. ✔ Assertion (A) is true but Reason (R) is false.

Question Number : 144 Question Id : 26544814453 Question Type : MCQ Option Shuffling : No Display Question Number : Yes

Correct Marks : 2 Wrong Marks : 0

Fabian entrepreneurs are characterized by:

Options :

1. ✘ Hard working

2. ✓ Cautious and Skeptical
3. ✗ Religious and traditional
4. ✗ Ready to take risk

Question Number : 145 Question Id : 26544814454 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Correct Marks : 2 Wrong Marks : 0

Which of these actions of an entrepreneur will most likely result in creative destruction?

Options :

1. ✗ Lowering prices of your product or service
2. ✗ Taking over a competitor's business
3. ✓ Developing a new product
4. ✗ Issuing shares to individuals and institutions

Question Number : 146 Question Id : 26544814455 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Correct Marks : 2 Wrong Marks : 0

If an entrepreneur has an internal locus of control, this means that he/she:

Options :

1. ✓ Has a high need for achievement.
2. ✗ Escapes in an unstructured situation.
3. ✗ Believes that success or failure depends on his/her team actions.
4. ✗ Believes fate is a powerful force.

Question Number : 147 Question Id : 26544814456 Question Type : MCQ Option Shuffling : No Display Question Number : Yes

Correct Marks : 2 Wrong Marks : 0

As per Government of India, a small enterprise is one in which the annual turnover is more than one crore rupees but not more than-

Options :

1. ✘ Rs. 10 crores
2. ✘ Rs. 20 crores
3. ✔ Rs. 50 crores
4. ✘ Rs. 100 crores

Question Number : 148 Question Id : 26544814457 Question Type : MCQ Option Shuffling : No Display Question Number : Yes

Correct Marks : 2 Wrong Marks : 0

What is the name of the public procurement portal launched by the Ministry of MSMEs, Government of India?

Options :

1. ✘ MSME Connect
2. ✘ MSME Procure
3. ✘ MSME Acquire
4. ✔ MSME Sambandh

Question Number : 149 Question Id : 26544814458 Question Type : MCQ Option Shuffling : No Display Question Number : Yes

Correct Marks : 2 Wrong Marks : 0

Assertion (A): Feasibility analysis is a crucial step in evaluating the viability and potential success of a business idea or project.

Reason (R): Feasibility analysis helps in assessing the practicality, market potential, financial viability, and resource requirements of a business idea before committing significant resources.

Choose the correct from the options given below:

Options :

1. ✘ Both (A) and (R) are true, but (R) is not the correct explanation of (A).
2. ✔ Both (A) and (R) are true, and (R) is the correct explanation of (A).
3. ✘ (A) is true, but (R) is false.
4. ✘ (A) is false, but (R) is true.

Question Number : 150 Question Id : 26544814459 Question Type : MCQ Option Shuffling : No Display Question Number : Yes

Correct Marks : 2 Wrong Marks : 0

Arrange the steps in GE Model in the correct sequence:

- I. Assess Business Strength
- II. Identify Market Attractiveness
- III. Determine Competitive Position
- IV. Select Strategy

Options :

1. ✔ II, I, III, IV
2. ✘ I, II, III, IV
3. ✘ III, II, I, IV
4. ✘ II, III, I, IV